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# Quick Communique

CornerStone Strategies LLC

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## Points to Ponder

As each candidate gives their speeches, the opposition immediately gets on the 'stump' and gives their interpretation of the opposition. These are usually groundless.

Do you automatically believe what is said by your candidate about the opposing candidate, without asking questions or exploring their thinking rationale?

Do you apply these same principles in your everyday communication? These barriers to open communication can destroy relationships and stifle your success.

I urge you to listen to what the candidates are saying, and what they are not saying, to determine which one is more closely aligned with your own values and beliefs.

Remember, it's not what they say, it's what you think you hear.

**CornerStone Strategies, L.L.C.** provides leadership training, executive coaching and keynote speaking. The company prepares organizations and individuals to meet objectives through seminars, workshops and speaking engagements on leadership, effective communication, teamwork, dynamic management and more.

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