

Shari Frisinger collaborates with flight department leaders to achieve a higher level of team performance, both inside and outside the cockpit.

The National Business Aviation Association is the leading business aviation organization. The stringent Professional Development Program /Schedulers Professional Development Program certification process dictates the highest quality of instruction and instructor. CornerStone Strategies LLC is proud to be certified by NBAA as a PDP/SPDP Provider and is the only certified woman business enterprise (WBE). Our approved courses include:

The Perceptive Leader (PDP L4): 1 day

Perceptive leaders know that communication's facets influence the teams' performance. The foundation of a high performing crew, and an integral part of decision making, is the awareness of and understanding your own behaviors. A perceptive leader understands the importance of motivating each person individually and managing their own reactivity and the reactivity of the team. After the seminar you will be able to recognize mistakes that defeat your leadership abilities and further develop your leadership skills.

Creating and Maintaining a Vibrant Company Mindset. (PDP L1): .5—1 day

A top leader understands the importance of writing vision, mission and value statements. They also realize the magnitude of supporting and linking the corporate mission and goals together, insuring the flow through the department. When situations arise and uncertainty sets in, it's the company and flight department mission statement that takes precedence. During this seminar you will learn how to communicate your message more clearly, negotiate favorable outcomes and interacting strategies with different communication styles than your own.

Dynamics of Empowered Leadership (PDP L3): 1 day

The powerful leaders of our time were able to guide their teams to smooth and seamless interactions. In this synergization, meetings become more productive, performance appraisals are used as an improvement tool, and both internal and external customers are excited to interact with your team. As a leader, you will reclaim your time so you can do what you are best at and what you are being paid to do. After this seminar, you will identify your triggers, express your point of view in a favorable manner, diffuse power struggles and eliminate irritations that can cause safety to be compromised.

Goal Setting for Today's Professional Flight Department (PDP L2): .5 day

Highly successful leaders know that setting attainable, complete and focused goals are vital to a thriving organization. Personal development and stretch goals will keep you competitive and valuable. Creating specific steps in developing and executing your goals will keep your priorities where they need to be, and can give you the motivation to continue exceeding your goals.

Conducting Valuable Performance Reviews (PDP PM5): .5 day

Exceptional managers realize that performance reviews are a valuable tool to insure the needs of the company, the department and the employee are met. Knowing the key elements in developing and conducting an employee performance review is essential to effective leadership.

As an organization, you may choose to attend these courses as offered, or request that they be tailored to fit your company's needs, using your company's data and examples. They can be given at your facility or at an off-site location.

Contact Shari for specifics on these courses and to discover how you can earn NBAA certificates from the PDP and SPDP Programs.