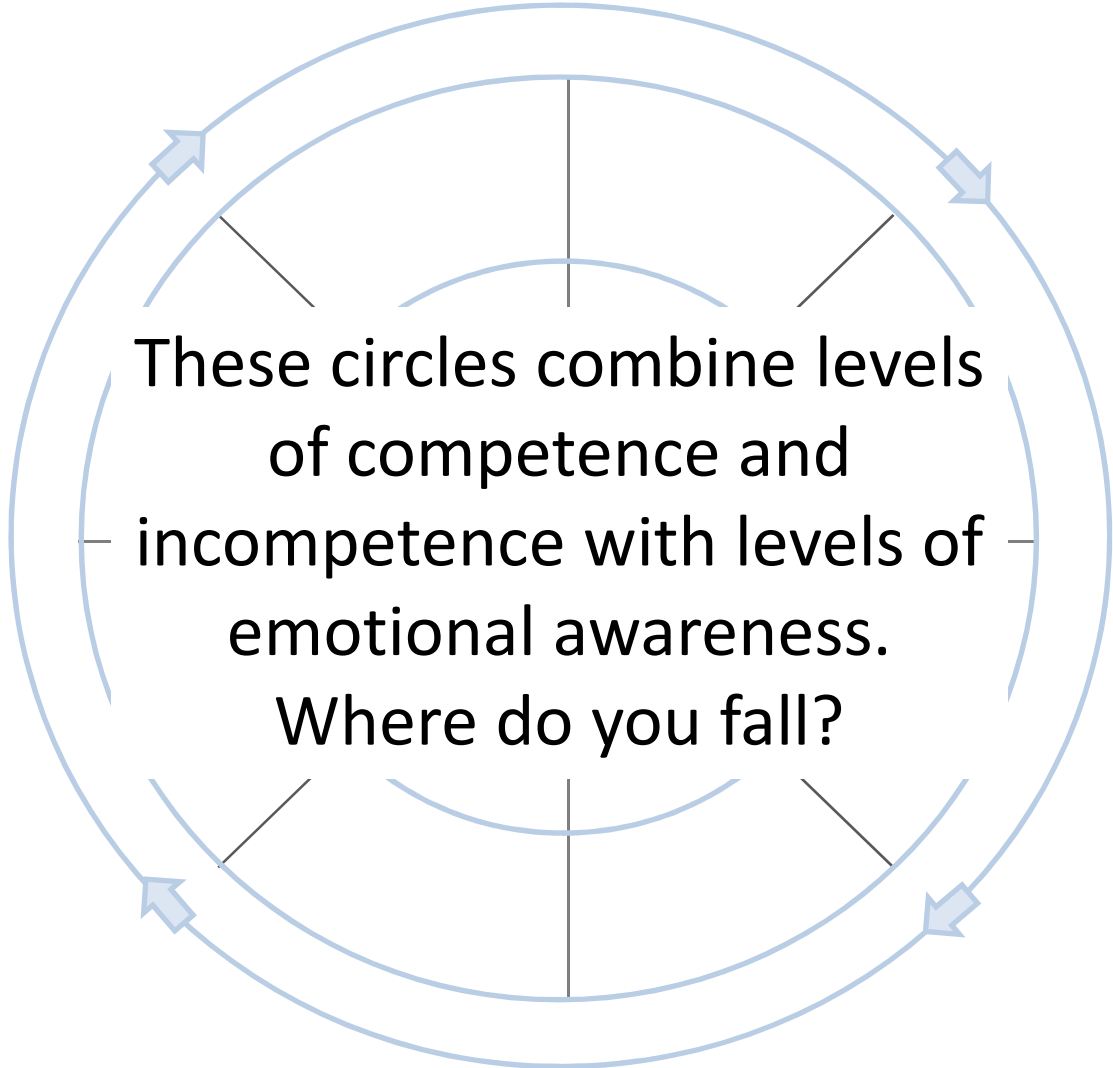


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Based on research by CornerStone Strategies LLC

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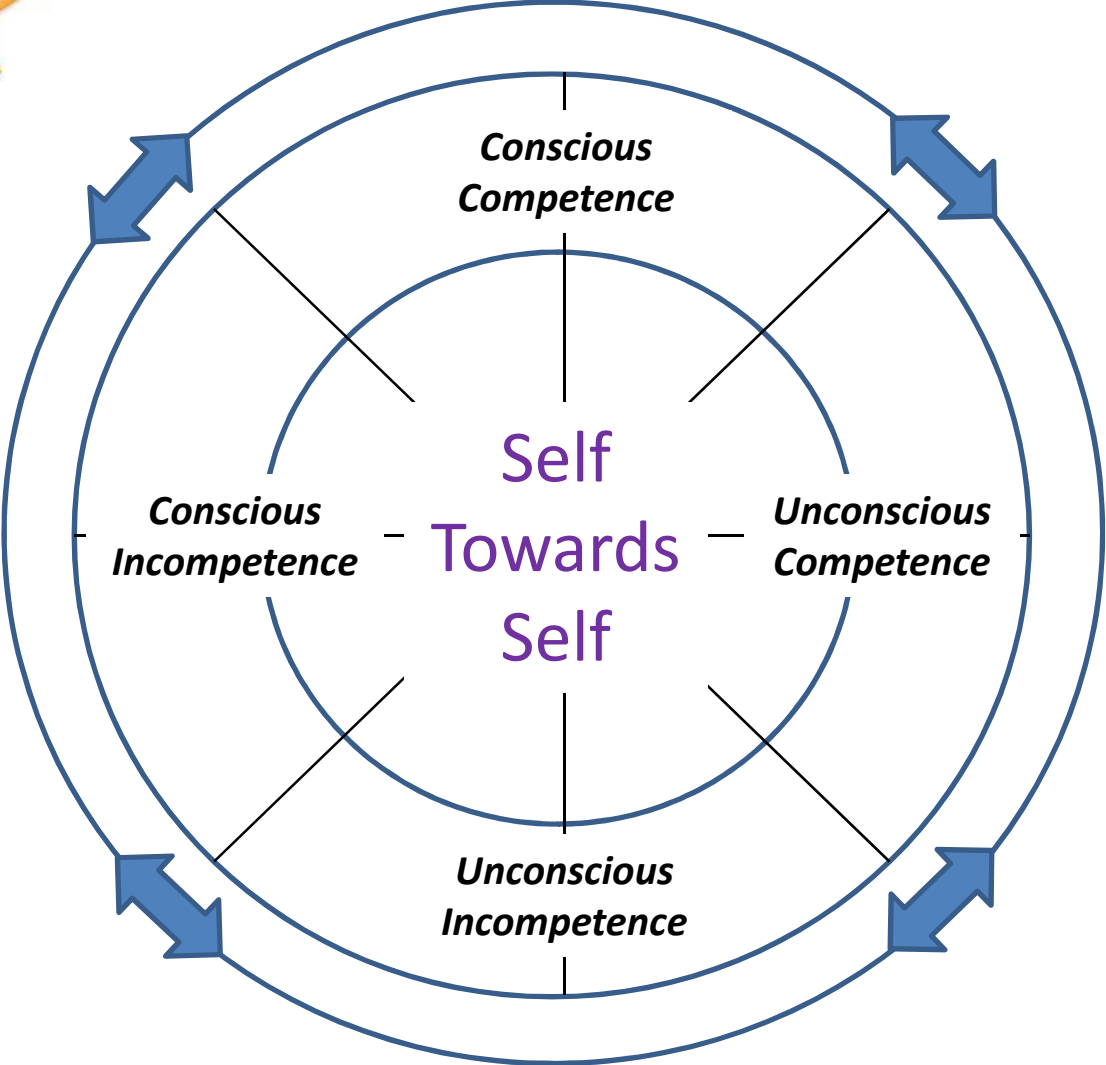
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Communication  
That Connects

Consciously aware of own emotions  
Manages them well



Consciously aware  
of own emotions  
Does not know  
how to manage  
them well

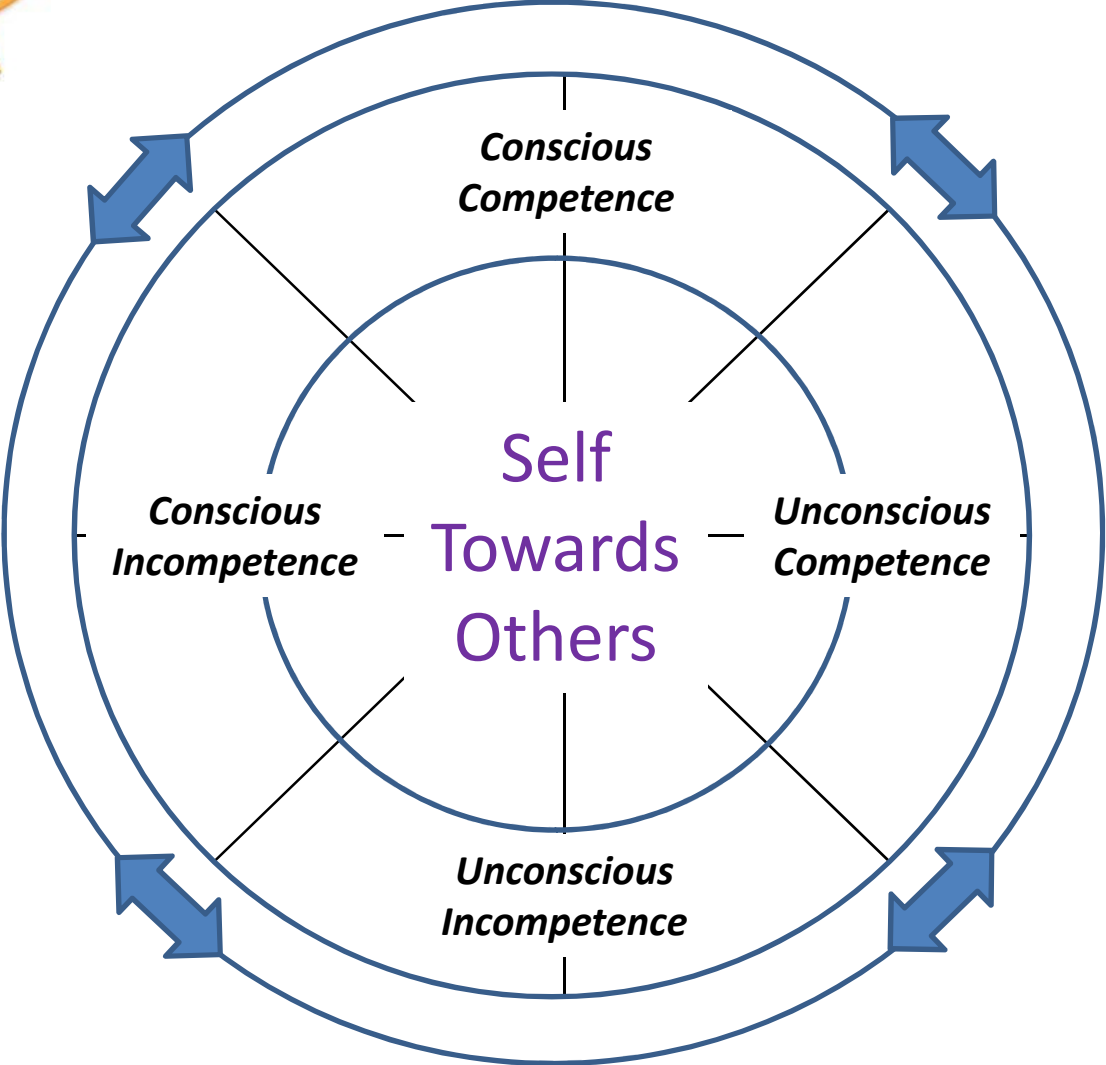
Not consciously  
aware of own  
emotions  
Manages them  
well

Not consciously aware of own emotions  
Does not manage them well

Communication  
That Connects

Consciously aware of the emotions of others;  
handles the emotions of others well

Consciously aware  
of emotions of  
others;  
does not know  
how to handle the  
emotions of others



Not consciously  
aware of the  
emotions of  
others; handles  
the emotions of  
others well

Not consciously aware of the emotions of others  
does not handle the emotions of others well



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